

# INTRACO achieves net profit of \$\\$3.0 million in FY2015

- Gain on disposal of property by associate
- Contribution from its fire-protection subsidiary
- Healthy S\$48.5 million in cash and marketable securities to pursue opportunities

### **Financial Highlights**

| Full-year ended 31 Dec (S\$'million)  | FY2015              | FY2014              | % Change |
|---------------------------------------|---------------------|---------------------|----------|
| Revenue                               | 116.6               | 151.2               | (22.8)   |
| Gross profit                          | 10.2                | 5.8                 | 76.8     |
| EBITDA                                | 4.3                 | (0.03)              | n.m.     |
| Net profit/(loss)                     | 3.0                 | (0.9)               | n.m.     |
| Earnings per share* (Singapore cents) | 2.93                | (0.95)              | n.m.     |
| NAV per share (S\$)                   | 0.64                | 0.61                | 4.9      |
|                                       | (as at 31 Dec 2015) | (as at 31 Dec 2014) |          |

<sup>\*</sup>Based on 103,725,879 (FY 2014:100,342,317) issued shares.

**SINGAPORE – 25 February 2016 –** SGX Mainboard-listed investment management company **INTRACO Limited** ("**INTRACO**", or together with its subsidiaries the "**Group**") achieved a net profit of S\$3.0 million for the full-year ended 31 December 2015 ("**FY2015**") compared to a net loss of S\$0.9 million for the same period last year ("**FY2014**").

This was despite a decline in Group revenue of 22.8% to \$\$116.6 million, largely due to lower revenue from its Plastics Division, which continued to be affected by a shortage of resin supplies and declining demand in FY2015. On the contrary, revenue from its Fire Protection Division leapt 82.0% due to the inclusion of full-year revenue from its recently acquired subsidiary – KA Group.

With the inclusion of KA Group, gross profit for FY2015 grew by 76.8% to \$\$10.2 million and the Group's gross profit margin also improved to 8.8% from 3.8% in FY2014.

The increase in share of results from associate and joint-venture was also due to a gain on disposal of property by an associate.

## **Healthy Balance Sheet**

As at 31 December 2015, the Group's cash and marketable securities stand at a healthy S\$48.5 million. This will allow the Group to have a sizeable warchest to enable new growth platforms through the acquisition of profitable businesses.

### **Outlook and Strategy**

Crude oil prices and commodities market have been on a persistent decline amidst an already grim outlook in key global economies. As a part of the crude oil industry, the plastic resin industry has been impacted by declining revenues as a result of lower selling prices, reduced tonnage allocation from suppliers and falling demand from customers. Against this backdrop, the Group expects its operating environment, particularly its plastic trading business to be challenging in the next 12 months.

INTRACO's Fire Protection Division has performed positively during the year under review and is expected to contribute to the Group. However, the construction industry is currently undergoing a slowdown and is expected to be challenging.

Looking ahead, INTRACO will continue to explore new business opportunities for growth via merger and acquisitions initiatives.

#### About INTRACO Limited—(www.intraco.com.sq)

Incorporated in 1968 by the Singapore government and listed on the Singapore Exchange ("SGX") in 1972, INTRACO Limited ("INTRACO", or together with its subsidiaries the "Group") started as a trading company that played a key role in the industrialisation of Singapore. Over the years, the Group has grown through experience and is currently making its transition into an investment management company.

The Group has five main businesses, namely:

- 1) Provision of passive fire protection products via its subsidiary KA Group, which is a leading player in Singapore's construction industry for such solutions
- 2) Colour compounding and modified compounding of resins that are used in the manufacture of external casings or component parts of electrical appliances and electronic devices as well as the manufacture and sale of heavy-duty polyethylene packaging materials via its substantial shareholding of SGX Mainboard-listed Dynamic Colours Limited
- 3) Management and maintenance of 4G telecommunication infrastructure for the North East Line via its Intrawave Division
- 4) Provision of crane rental and other related services in Myanmar via its joint-venture with SGX Mainboard-listed crane company Tat Hong Holdings Ltd and Myanmar business magnate, Mr Aung Moe Kyaw
- 5) Trading and distribution of plastic resin products through its Plastics Division

With a focus on its transition into an investment management company, INTRACO actively seeks out opportunities to expand its portfolio through strategic investments in profitable, high growth businesses and to create value for all its shareholders and generate recurring net income. The Group is committed to use its resources to help its investee companies develop their business strategies and achieve sustainable growth.

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#### For more information, please contact:

August Consulting Tel: 65 6733 8873

Wrisney Tan, <u>wrisneytan@august.com.sg</u> Benjamin Ong, <u>benong@august.com.sg</u>